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FORM 10-Q SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Quarterly Report Under Section 13 or 15 (d) of the Securities Exchange Act of 1934

For Quarter Ended September 30, 1998

Commission File Number 1-8351

CHEMED CORPORATION (Exact name of registrant as specified in its charter)

Delaware 31-0791746 (State or other jurisdiction of (IRS Employer Identification No.) incorporation or organization)

2600 Chemed Center, 255 E. Fifth Street, Cincinnati, Ohio 45202 (Address of principal executive offices) (Zip code)

(513) 762-6900 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes X

No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class Amount Date

Capital Stock 9,450,582 Shares October 31, 1998 \$1 Par Value

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CHEMED CORPORATION AND SUBSIDIARY COMPANIES

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PART I. FINANCIAL INFORMATION Item 1. Financial Statements

CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED BALANCE SHEET

(in thousands except share and per share data)
UNAUDITED

	September 30 1998	, December 31, 1997
ASSETS Current assets		
Cash and cash equivalents Accounts receivable, less allowances of \$3,085	\$ 50,074	\$ 70,958
(1997 - \$2,626)	45,242	42,142
Inventories	9 579	8,743 16,137
Statutory deposits	16,564	16,137 27,136
Current portion of redeemable preferred stock		
Other current assets	11,905	12,352
Total current assets		177,468
Other investments		40,124
Properties and equipment, at cost less accumulated depreciati	ion	
of \$42,704 (1997 - \$36,179)	57,446	53,089
Identifiable intangible assets less accumulated amortization	10 150	10 645
of \$5,071 (1997 - \$4,194) Goodwill less accumulated amortization of \$20,782	13,158	13,645
(1997 - \$17,677)	152,115	143,003
Other assets		
	19,389	
Total Assets	\$ 431,108	
LIABILITIES	=======	=======
Current liabilities		
Accounts payable	\$ 7,223	\$ 8.774
Current portion of long-term debt	4,485	5,313
Income taxes	13,817	5,313 12,460
Deferred contract revenue	26,714	25,489
Other current liabilities	37,421	42,329
Total current liabilities		94,365
Long-term debt		
Other liabilities and deferred income	82,079 35,342	42,633
Total Liabilities	207,081	220,718
STOCKHOLDERS' EQUITY		
Capital stock-authorized 15,000,000 shares \$1 par;		
issued 13,138,360 (1997 - 13,019,722) shares	13,138	13,020
Paid-in capital	162,323	13,020 158,485
Retained earnings	149,232	148,680
Treasury stock - 3,194,966 (1997 - 2,942,205) shares, at cost	(97,377)	(88,063)
Unearned compensation - ESOPs	(21,547)	(23,959)
Deferred compensation payable in company stock	5,217	-
Accumulated other comprehensive income	13,041	19,957
Total Stockholders' Equity	224,027	228,120
Total Liabilities and Stockholders' Equity	\$ 431,108	\$ 448,838
	=======	=======

See accompanying notes to unaudited financial statements.

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CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENT OF INCOME UNAUDITED

(in thousands except per share data)

	Three Months Ended September 30,			Nine Months Ended September 30,				
	1		1	L997	:	 1998 		1997
Continuing Operations								
Service revenues and sales	\$ 9	6,517	\$ 8	37,434	\$2	79,872	\$2	51,110
Cost of services provided and								
cost of goods sold	5	9,822	5	54,303	1	74,059	1	56,610
Selling and marketing expenses		8,785		6,289		24, 228		18,419
General and administrative expenses	1	9,325	1	19,471		58,725	!	55,760
Depreciation		2,694		2,145		24,228 58,725 7,978		6,261
Total costs and expenses	9	0,626	8	32,208	2	64,990	2	37,050
Income from operations		 5 801		5 226		1 <i>1</i> 882		14 060
Interest expense	(1.798)	(2.924)		(5.397)		(8.476)
Other income, net	(3,691	`	1,298	;	14,882 (5,397) 17,636	:	16,172
Tarama hafana darama harra								
Income before income taxes	,	7,784		3,600	,	27,121		21, 756
Income taxes	(3,092)	(1,494)	(:	10,612)		(8,329)
Income from continuing operations								
Discontinued Operations		-		9,702		16,509 - 	:	13,160
Net Income		4,692				16,509		 26,587
Net indone			===	======	==:	======	==:	======
Earnings Per Common Share						4 0=	_	
Income from continuing operations						1.65 =====		
Net income	\$. 47	\$	1.19	\$	1.65	\$	2.68
Average number of charge outstanding	===	=====	===	0.027	==:		==:	0.021
Average number of shares outstanding	===	=====	===	9,937	==:	9,999 =====		9,931
Diluted Earnings per Common Shares								
Income from continuing operations	\$ ===	. 47	\$.21	\$	1.64	\$	1.34
Net income	\$. 47	\$	1.18	\$	1.64	\$	2.66
A						======		
Average number of shares outstanding		0,032 =====				10,041 =====		10,001
Cash Dividends Paid Per Share	\$					1.59		1.56
	===	=====	===	=====	==:	======	==:	======

See accompanying notes to unaudited financial statements.

CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENT OF CASH FLOWS UNAUDITED (in thousands)

	Sep	ths Ended tember 30,
	1998	1997*
Cash Flows From Operating Activities Net income Adjustments to reconcile net income to net cash	\$ 16,509	
provided by operating activities: Depreciation and amortization Gains on sale of investments Provision for deferred income taxes Provision for uncollectible accounts receivable Discontinued operations Changes in operating assets and liabilities,	12,728 (12,258) 1,454 1,019	10,717 (12,235) (222) 330 (13,160)
excluding amounts acquired in business combinations Increase in accounts receivable Increase in inventories and other current assets (Increase)/decrease in statutory deposits Decrease in accounts payable, deferred	(3,218) (1,149) (427)	(2,517) (180) 2,831
contract revenue and other current liabilities Increase in income taxes Other - net	1,873	(724) 6,290 965
Net cash provided by continuing operations Net cash provided by discontinued operations	14,125	18,682 9,699
Net cash provided by operating activities		28,381
Cash Flows From Investing Activities Capital expenditures Business combinations, net of cash acquired Proceeds from sale of investments Net proceeds/(outflows) relating to sale of discontinued operations Investing activities of discontinued operations Other-net	(14, 373) 14, 315 (4, 806)	(15,013) (11,281) 14,060 187,278 (5,464) (572)
Net cash provided/(used) by investing activities		169,008
Cash Flows From Financing Activities Dividends paid Repayment of long-term debt Proceeds from long-term debt Decrease in bank notes and overdrafts payable Other - net	(1,271) - - (386)	(15,660) (95,167) 35,000 (4,865) 770
Net cash used by financing activities	(17,729)	(79,922)
Increase/(Decrease) In Cash And Cash Equivalents Cash and cash equivalents at beginning of period		117,467
Cash and cash equivalents at end of period	\$ 50,074 ======	\$131,495 =======

^{*} Reclassified to conform to 1998 presentation See accompanying notes to unaudited financial statements. Page 5 of 16

CHEMED CORPORATION AND SUBSIDIARY COMPANIES

Notes to Unaudited Financial Statements

- 1. The accompanying unaudited consolidated financial statements have been prepared in accordance with Rule 10-01 of SEC Regulation S-X. Consequently, they do not include all the disclosures required under generally accepted accounting principles for complete financial statements. In the opinion of the management of Chemed Corporation (the "Company"), the financial statements presented herein contain all adjustments, consisting only of normal recurring adjustments, necessary to present fairly the financial position, results of operations and cash flows of the Company and its consolidated subsidiaries ("Chemed"). For further information regarding Chemed's accounting policies, refer to the consolidated financial statements and notes included in Chemed's Annual Report on Form 10-K for the year ended December 31, 1997.
- 2. Earnings per common share are computed using the weighted average number of shares of capital stock outstanding.

 Diluted earnings per common share reflect the dilutive impact of outstanding stock options and nonvested stock awards.
- 3. The Company had total comprehensive income of \$1,122,000, \$12,607,000, \$9,593,000 and \$19,652,000 for the three months ended September 30, 1998 and 1997 and for the nine months ended September 30, 1998 and 1997, respectively. The difference between the Company's net income and comprehensive income relates to the cumulative unrealized appreciation/depreciation on its available-for-sale securities.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Financial Condition

The decline in cash and cash equivalents from \$71.0 million at December 31, 1997 to \$50.1 million at September 30, 1998 is primarily due to the use of cash for business combinations and for the payments of costs relative to discontinued operations (largely a post-closing balance sheet valuation adjustment related to operations discontinued in September 1997). In accordance with a recent consensus by the Emerging Issues Task Force of the Financial Accounting Standards Board, shares of Chemed stock held in rabbi trusts are included in treasury stock at September 30, 1998. Previously these assets had been included in other assets. Additionally, the deferred compensation liability relative to these shares has been reclassified from other noncurrent liabilities at December 31, 1997 to stockholder's equity at September 30, 1998.

The decline in other current liabilities from \$42.3 million at December 31, 1997 to \$37.4 million at September 30, 1998 is primarily due to the payment of liabilities relative to operations discontinued in prior years.

Vitas Healthcare Corporation ("Vitas"), the privately held provider of hospice services to the terminally ill in which the Company carries an investment of \$27 million of redeemable preferred stock, made preferred dividend payments of \$499,500 and \$2,116,800, on June 19 and July 15, 1998, respectively. As a result, the preferred dividends in arrears have been reduced from \$2.4 million at March 31, 1998 to \$1.0 million at September 30, 1998. Vitas is continuing to explore long-term financing alternatives to increase its liquidity. In connection therewith, in the second quarter of 1998, the Company extended the maturity date on its holdings of preferred stock from the fourth quarter of 1998 to April 1, 1999. On the basis of current information, management believes the company's investment in Vitas is fully recoverable and that no impairment exists.

At September 30, 1998 Chemed had approximately \$106.2 million of unused lines of credit with various banks. Management believes its liquidity and sources of capital are satisfactory for the Company's needs in the foreseeable future.

Sales and service revenues and operating profit from continuing operations by business segment follow (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,		
	1998	1997	1998 1997		
Sales and Service Revenues					
Roto-Rooter Patient Care Service America	29,301	\$ 39,041 31,076 17,317	\$ 138,013\$ 111,221 89,081 89,723 52,778 50,166		
Total	\$ 96,517 ======	\$ 87,434 ======	\$ 279,872\$ 251,110 ========		
Operating Profit					
Roto-Rooter Patient Care Service America	,	\$ 4,677 1,545 1,014	\$ 14,201\$ 11,912 4,363 3,983 2,637 2,593		
Total	\$ 8,256 ======	\$ 7,236 =======	\$ 21,201\$ 18,488 ==================================		

Data relating to (a) the increase in service revenues and sales and (b) operating profit as a percent of sales and service revenues are set forth below:

	Service Revenues and Sales % Increase/(Decrease)	Profit % of	Sales ng Margin)
	1998 vs. 1997		1997
Three Months Ended September	er 30,		
Roto-Rooter Patient Care Service America Total	26 % (6) 4 10	11.6% 5.6 5.1 8.6	5.0 5.9
Nine Months Ended September	•		
Roto-Rooter Patient Care Service America Total	24 % (1) 5 11	10.3% 4.9 5.0 7.6	4.4 5.2

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Service revenues and sales of the Roto-Rooter segment for the third quarter of 1998 totalled \$49,274,000, an increase of 26% over revenues of \$39,041,000 recorded in the third quarter of 1997. Revenues of the plumbing services business and the drain cleaning business increased 35% and 13%, respectively, for the third quarter of 1998, as compared with the revenues recorded in the third quarter of 1997. These revenues accounted for 43% and 37%, respectively of Roto-Rooter's total revenues and sales during the 1998 period. Excluding businesses acquired in 1997 and 1998, revenues for the third quarter of 1998 increased 9% over revenues recorded in the 1997 period. The operating margin of the Roto-Rooter segment during the third quarter of 1998 was 11.6% as compared with 12.0% during the third quarter of 1997. This decline was attributable to a lower gross profit margin in the 1998 third quarter. The lower margin was attributable to a change in sales mix in the 1998 period as revenues of the plumbing repair business and heating, ventilating and air conditioning ("HVAC") business increased at greater rates than the sewer and drain cleaning business which carries a higher margin than plumbing and HVAC.

Service revenues of the Patient Care segment declined 6% from \$31,076,000 in the third quarter of 1997 to \$29,301,000 in the third quarter of 1998. This decline was primarily due to a decline in Medicare revenues resulting from the passage of the Balanced Budget Act of 1997. The operating margin of this segment increased from 5.0% during the third quarter of 1997 to 5.6% during the third quarter of 1998 due primarily to lower branch operating expenses as a percent of revenues.

Service revenues and sales of the Service America segment increased 4% from \$17,317,000 to \$17,942,000 in the third quarter of 1998. The operating margin of the Service America segment declined from 5.9% in the third quarter of 1997 to 5.1% in 1998 primarily due to increased selling and marketing expenses (as a percent of service revenues) in the 1998 quarter. The higher level of sales and marketing expenses is due to increased telemarketing costs and increased direct sales costs in the 1998 period. The stronger sales and marketing efforts in 1998 are expected to increase sales growth in the coming year.

Income from operations increased from \$5,226,000 in the third quarter of 1997 to \$5,891,000 in the third quarter of 1998, primarily as a result of higher operating profit of the Roto-Rooter segment.

Interest expense declined from \$2,924,000 in the third quarter of 1997 to \$1,798,000 in the third quarter of 1998, primarily due to the September 1997 reduction in the Company's long-term debt.

Other income-net increased from \$1,298,000 in the third quarter of 1997 to \$3,691,000 in the third quarter of 1998 primarily due to gains on the sales of investments and higher interest income in the 1998 period. The increase in interest income was primarily due to larger balances of cash and cash equivalents during 1998.

The Company's effective income tax rate during the third quarter of 1998 was 39.7% as compared with 41.5% during the third quarter of 1997. This decline was largely attributable to a lower effective state and local tax rate on capital gains recorded in the 1998 quarter.

Income from continuing operations during the third quarter of 1998 totalled \$4,692,000 (\$.47 per share) as compared with \$2,106,000 (\$.21 per share) in the third quarter of 1997. This increase was attributable to gains on the sales of investments, lower interest expense and higher operating income during the 1998 period. Excluding gains from the sales of investments, income from continuing operations for the third quarter of 1998 totalled \$.33 per share as compared with \$.21 per share during the third quarter of 1997.

Net income declined from \$11,808,000 (\$1.19 per share) in the 1997 third quarter to \$4,692,000 (\$.47 per share) in the 1998 third quarter, as a result of income from discontinued operations of \$9,702,000 in 1997, primarily relating to the gain on the sales of operations sold in September 1997.

Nine Months Ended September 30, 1998 Versus September 30, 1997

Service revenues and sales of the Roto-Rooter segment for the first nine months of 1998 totalled \$138,013,000, an increase of 24% over revenues of \$111,221,000 recorded in the first nine months of 1997. Revenues of the plumbing services business and drain cleaning business increased 32% and 12%, respectively, for the first nine months of 1998. Excluding revenues of businesses acquired in 1998 and 1997, revenues of the segment increased 10% during the first nine months of 1998. The operating margin of the Roto-Rooter segment in the first nine months of 1998 was 10.3% as compared with 10.7% during the first nine months of 1997. This decline was attributable to a lower gross profit margin in the 1998 period primarily resulting from a change in sales mix.

Revenues of the Patient Care segment declined 1% from \$89,723,000 in the first nine months of 1997 to \$89,081,00 in the first nine months of 1998. Excluding the revenues of businesses acquired in 1997 and 1998, revenues for the 1998 period declined 5% in 1998 primarily from a decline in Medicare revenues resulting from the passage of the Balanced Budget Act of 1997. The operating margin of this segment was 4.4% in the first nine months of 1997, increasing to 4.9% during the first nine months of 1998. This increase was primarily attributable to lower branch operating expenses as a percent of revenues in the 1998 period.

Service revenues and sales of the Service America segment increased 5% from \$50,166,000 in the first nine months of 1997 to \$52,778,000 in the first nine months of 1998. This revenue increase was driven by a 11% increase in the sales of Service America's retail business during the 1998 period. The operating margin of the Service America segment was 5.0% during the first nine months of 1998 as compared with 5.2% during the first nine months of 1997.

Income from operations increased from \$14,060,000 during the first nine months of 1997 to \$14,882,000 during the comparable period of 1998. This increase was primarily a result of higher operating profit recorded by all three of the Company's segments during 1998, partially offset by higher operating costs of the Company's developing software consulting operations during 1998.

Interest expense declined from \$8,476,000 during the first nine months of 1997 to \$5,397,000 during the first nine months of 1998, largely as a result of the reduction of the Company's longterm debt.

Other income-net increased from \$16,172,000 during the first nine months of 1998 to \$17,636,000 during the first nine month of 1997, primarily due to higher interest income during the 1998 period.

The Company's effective tax rate during the first nine months of 1998 was 39.1% as compared with 38.3% during the first nine months of 1997.

Income from continuing operations during the first nine months of 1998 totalled \$16,509,000 (\$1.65 per share) as compared with \$13,427,000 (\$1.35 per share) for the first nine months of 1997. Excluding gains on the sales of investments in both periods, income from continuing operations for the first nine months of 1998 totalled \$.88 per share as compared with \$.58 per share during the first nine months of 1997.

Net income declined from \$26,587,000 (\$2.68 per share) in the first nine months of 1997 to \$16,509,000 (\$1.65 per share) in the first nine months of 1998, largely as a result of gains on the sales of discontinued operations sold in September 1997.

Year 2000 Update

The Company's Year 2000 Project ("Project") addressed the issue of computer systems and hardware being unable to distinguish between the year 1900 and the year 2000.

Mission-critical systems of the Roto-Rooter and Service America segments are currently Year 2000 ("Y2K") ready as are the majority of Patient Care's internal systems. It is anticipated that the remainder of Patient Care's systems will be Y2K ready by mid-1999. Systems currently not Y2K ready are being upgraded or replaced by software developed in house and in some instances by installing upgrades of off-the-shelf software. Critical systems at the Company's administrative headquarters are believed to be Y2K ready. Verification of that readiness will be performed during the next six months.

To date expenditures for the Project have not been material and it is anticipated that future expenditures for Y2K issues will be immaterial.

As part of the Project, the Company is contacting its major trading partners to ascertain that their systems are Y2K ready or will be ready within an acceptable time frame. This portion of the Project is in the beginning stages and not all trading partners have been contacted or have responded. A significant portion of the Patient Care segment's revenues (approximately 60%) are either directly or indirectly dependent upon the electronic processing of Medicare and Medicaid claims through fiscal intermediaries of the Health Care Financing Administration ("HCFA"). The Medicare intermediaries have modified their systems to be Y2K ready and anticipate implementing those systems January 1, 1999. In the past, Medicaid intermediaries have followed the lead of the Medicare intermediaries. During 1998, Medicaid intermediaries orally represented that their systems will be Y2K ready prior to January 1, 2000. Patient Care is also contacting its other major customers to determine their state of Y2K readiness.

Should the fiscal intermediaries, HCFA or Patient Care's major customers fail to become Y2K ready on a timely basis, Patient Care could experience a significant slowing of the processing and payment of a significant portion of its revenues.

The Company's operations have commenced development of formalized contingency plans to continue operations should they experience the failure of their systems (or should its major trading partners experience such a failure) due to Y2K issues. Such plans include the manual and/ or semi-manual processing of transactions. It is anticipated that the finalization of contingency plans will be completed during 1999 after internal systems have been upgraded and major trading partners have responded to Company inquiries.

While the Company currently anticipates its mission-critical systems will continue to operate after December 31, 1999, there can be no assurance that the failure of systems outside its control or immediate sphere of influence will not materially impact its operations.

Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995 Regarding Forward-Looking Information

This report contains forward-looking statements which are subject to certain risks and uncertainties that could cause actual results to differ materially from these statements and trends. Such factors include, but are not limited to: the state of Y2K readiness of the Company's key trading partners; the ability of its Patient Care operation to successfully implement the remaining Y2K changes to its internal systems; and the successful development of a Y2K contingency plan. The Company's ability to deal with the unknown outcomes of these events may impact the reliability of its projections of Y2K readiness.

PART II -- OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K

(a)	Exhibits

Exhibit No.	SK 601 Ref. No.	Description
1	(11)	Statement re: Computation of Per Share Earnings
2	(27)	Financial Data Schedule

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Chemed Corporation
(Registrant)

Dated: November 12, 1998	Ву	Naomi C. Dallob
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Naomi C. Dallob Vice President and Secretary

Dated: November 12, 1998 By Arthur V. Tucker, Jr.

Arthur V. Tucker, Jr.
Vice President and
Controller (Principal

Controller (Principal Accounting Officer)

CHEMED CORPORATION AND SUBSIDIARY COMPANIES COMPUTATION OF PER SHARE EARNINGS (in thousands except per share data)

	Income from Continuing Operations				
	Three Month Septembe	ns Ended er 30,	Nine Months Ended September 30,		
	1998	1997	1998	1997	
Computation of Earnings Per Common Share					
Reported Income	\$ 4,692 \$ ====================================	2,106 =====	\$ 16,509 \$ ====================================		
Average number of shares outstanding	10,003		9,999	•	
Earnings per common share	\$ 0.47 \$ ====================================		\$ 1.65 \$ ====================================		
Computation of Diluted Earnings Per Common Share					
Reported Income	\$ 4,692 \$ ====================================		\$ 16,509 \$ ====================================		
Average number of shares outstanding	10,003	9,937	9,999	9,931	
Effect of nonvested stock awards	28	37	36	30	
Effect of unexercised stock options	1	49	6	40	
Average number of shares used to compute diluted earnings per share	10,032	10,023	10,041	,	
Diluted earnings per common share	\$ 0.47 \$ ====================================	0.21	\$ 1.64 \$ ====================================	_	

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EXHIBIT 11 (continued)

CHEMED CORPORATION AND SUBSIDIARY COMPANIES
COMPUTATION OF PER SHARE EARNINGS
(in thousands except per share data)

Net Income

Three Mon	ths Ended	Nine Months	
Septem	ber 30,	September	
1998	1997 	1998	 1997

Computation of Earnings Per Common Share			
Reported Income	\$ 4,692 \$ 11,808 ========	,	\$ 26,587 ======
Average number of shares outstanding	10,003 9,937		9,931
Earnings per common share	\$ 0.47 \$ 1.19 =======		
Computation of Diluted Earnings Per Common Share			
Reported Income	\$ 4,692 \$ 11,808 ===================================		\$ 26,587 ======
Average number of shares outstanding	10,003 9,937	9,999	9,931
Effect of nonvested stock awards	28 37	36	30
Effect of unexercised stock options	1 49	6	40
Average number of shares used to compute diluted earnings per share	10,032 10,023 =======		10,001 ======
Diluted earnings per common share	\$ 0.47 \$ 1.18 =======	\$ 1.64 ======	\$ 2.66 =====

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THIS SCHEDULE CONTAINS FINANCIAL INFROMATION EXTRACTED FROM FORM 10-Q OF CHEMED CORPORATION FOR THE QUARTER ENDED JUNE 30, 1998 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

0000019584 CHEMED CORPORATION 1,000

> 9-M0S DEC-31-1998 SEP-30-1998 50,074 0 48,327 (3,085)9,579 160,589 100,150 (42,704)431,108 89,660 82,079 0 0 13,138 210,889 431,108 0 279,872 0 174,059 0 1,019 5,397 27,121 10,612 16,509 0 0 16,509 1.65 1.64