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                            FORM 10-Q
        SECURITIES AND EXCHANGE COMMISSION
                        Washington, D.C. 20549
        Quarterly Report Under Section 13 or 15 (d)
        of the Securities Exchange Act of 1934
For Quarter Ended September 30, 1996
Commission File Number 1-8351
    CHEMED CORPORATION
    (Exact name of registrant as specified in its charter)
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Delaware
(State or other jurisdiction of incorporation or organization)

31-0791746
(IRS Employer Identification No.)

```
2 6 0 0 \text { Chemed Center, 255 E. Fifth Street, Cincinnati, Ohio 45202}
(Address of principal executive offices) (Zip code)
(513) 762-6900
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes X No ---- ---
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.
Class Amount
Capital Stock 9,794,813 Shares October 31, 1996
\$1 Par Value
```

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CHEMED CORPORATION AND
SUBSIDIARY COMPANIES

## Index

PART I. FINANCIAL INFORMATION:

Item 1. Financial Statements
Consolidated Balance Sheet -
September 30, 1996 and December 31, 1995

Nine months ended

Notes to Unaudited Financial Statements
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

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PART II. OTHER INFORMATION

PART I. FINANCIAL INFORMATION
Item 1. Financial Statements
CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED BALANCE SHEET (in thousands except share and per share data) UNAUDITED

\section*{ASSETS}

Current assets

Cash and cash equivalents
Marketable securities
Accounts receivable, less allowances of \$3,014 (1995-3,519)
Inventories
Raw materials
Finished goods and general merchandise
Statutory deposits
Other current assets

Total current assets
Other investments
Properties and equipment, at cost less accumulated depreciation of \(\$ 54,250\) (1995 - \$47,074)
Identifiable intangible assets less accumulated amortization of \$3,702 (1995-\$2,886)
Goodwill less accumulated amortization of \$23,920 (1995 - \$20,978)
Other assets
Total Assets

\section*{LIABILITIES}

Current liabilities
Accounts payable
Bank notes and loans payable
Current portion of long-term debt
Income taxes
Deferred contract revenue
Other current liabilities
Total current liabilities
Deferred income taxes
Long-term debt
Other liabilities and deferred income
Minority interest

\section*{Total Liabilities}

STOCKHOLDERS' EQUITY
Capital stock-authorized \(15,000,000\) shares \(\$ 1\) par;
issued 12,699,715 (1995-12,598,418) shares
Paid-in capital
Retained earnings
Treasury stock - 2,908,154 (1995-2,784,192) shares, at cost
Unearned compensation - ESOPs
Unrealized appreciation on investments
Total Stockholders' Equity
Total Liabilities and Stockholders' Equity
\begin{tabular}{|c|c|}
\hline \[
\begin{gathered}
\text { September } 30, \\
1996
\end{gathered}
\] & \[
\begin{gathered}
\text { December } 31, \\
1995
\end{gathered}
\] \\
\hline ------.-.-. - & -------.-. \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline \$ & 13,793 & \$ & 19,187 \\
\hline & 100 & & 10,094 \\
\hline & 80,666 & & 87,177 \\
\hline & 7,852 & & 7,921 \\
\hline & 44,956 & & 50,330 \\
\hline & 19,781 & & 18,943 \\
\hline & 19,181 & & 25,785 \\
\hline & 186, 329 & & 219,437 \\
\hline & 83,926 & & 90,176 \\
\hline & 81,306 & & 77,131 \\
\hline & 17,541 & & 18,140 \\
\hline & 188,343 & & 119,486 \\
\hline & 10,794 & & 7,498 \\
\hline \$ & 568, 239 & \$ & 531,868 \\
\hline
\end{tabular}
\begin{tabular}{rr}
\(\$ 26,910\) & \(\$ r\) \\
90,000 & 28,411 \\
7,757 & 7,000 \\
8,676 & 11,965 \\
24,571 & 23,512 \\
56,375 & 49,027 \\
----------- \\
214,289 & 145,004 \\
8,207 & 15,819 \\
80,563 & 85,368 \\
39,980 & 36,030 \\
10,718 & 40,990 \\
------- & ------- \\
353,757 & 323,211
\end{tabular}
\begin{tabular}{|c|c|}
\hline 12,700 & 12,598 \\
\hline 148,420 & 145,290 \\
\hline 134,326 & 127,141 \\
\hline \((86,013)\) & \((79,996)\) \\
\hline \((29,015)\) & \((33,355)\) \\
\hline 34, 064 & 36,979 \\
\hline 214,482 & 208, 657 \\
\hline \$ 568, 239 & \$ 531, 868 \\
\hline
\end{tabular}

See accompanying notes to unaudited financial statements.

\title{
CHEMED CORPORATION AND SUBSIDIARY COMPANIES
}

CONSOLIDATED STATEMENT OF INCOME
UNAUDITED
(in thousands except per share data)
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{2}{|l|}{Three Months Ended September 30,} & \multicolumn{2}{|l|}{Nine Months Ended September 30,} \\
\hline & 1996 & 1995 & 1996 & 1995 \\
\hline \multicolumn{5}{|l|}{Continuing Operations} \\
\hline Sales & \$102, 887 & \$112,442 & \$302, 529 & \$ 337,900 \\
\hline Service revenues & 70,828 & 65, 112 & 209,118 & 186,856 \\
\hline Total sales and service revenues & 173,715 & 177,554 & 511, 647 & 524,756 \\
\hline Cost of goods sold & 70,542 & 78,461 & 207, 245 & 233,904 \\
\hline Cost of services provided & 42,795 & 39,870 & 126,171 & 115, 235 \\
\hline Selling and marketing expenses & 24,959 & 24,120 & 73,856 & 75,664 \\
\hline General and administrative expenses & 23,681 & 22,752 & 71,594 & 67,231 \\
\hline Depreciation & 3, 042 & 3,132 & 9,044 & 8,956 \\
\hline Nonrecurring expenses & - & 538 & - & 538 \\
\hline Total costs and expenses & 165, 019 & 168,873 & 487, 910 & 501,528 \\
\hline Income from operations & 8,696 & 8,681 & 23,737 & 23,228 \\
\hline Interest expense & \((2,241)\) & \((2,117)\) & \((6,072)\) & \((6,339)\) \\
\hline Other income, net & 1,633 & 4,775 & 23,112 & 15,151 \\
\hline Income before income taxes and minority interest & 8,088 & 11,339 & 40,777 & 32,040 \\
\hline Income taxes & \((3,200)\) & \((4,379)\) & \((15,411)\) & \((12,220)\) \\
\hline Minority interest in earnings of subsidiaries & (1, 024 ) & \((1,252)\) & \((3,617)\) & \((3,422)\) \\
\hline Income from continuing operations & 3,864 & 5,708 & 21,749 & 16,398 \\
\hline Discontinued Operations & 600 & 1,842 & 600 & 2,743 \\
\hline Net Income & \$ 4,464 & \$ 7,550 & \$ 22,349 & \$ 19,141 \\
\hline \multicolumn{5}{|l|}{Earnings Per Common Share} \\
\hline Income from continuing operations & \$ . 39 & \$ . 58 & \$ 2.21 & \$ 1.66 \\
\hline Net income & \$ . 46 & \$ . 77 & \$ 2.27 & \$ 1.94 \\
\hline Average Number of Shares Outstanding & 9,790 & 9,866 & 9,831 & 9,866 \\
\hline Cash Dividends Paid Per Share & \$ . 52 & \$ . 52 & \$ 1.56 & \$ 1.54 \\
\hline
\end{tabular}

See accompanying notes to unaudited financial statements.

CHEMED CORPORATION AND SUBSIDIARY COMPANIES

\section*{CONSOLIDATED STATEMENT OF CASH FLOWS}

UNAUDITED
(in thousands)


See accompanying notes to unaudited financial statements.
* Reclassified to conform to 1996 presentation.

\section*{Notes to Unaudited Financial Statements}
1. The accompanying unaudited consolidated financial statements have been prepared in accordance with Rule 10-01 of SEC Regulation S-X. Consequently, they do not include all the disclosures required under generally accepted accounting principles for complete financial statements. However, in the opinion of the management of Chemed Corporation (the "Company"), the financial statements presented herein contain all adjustments (consisting only of normal recurring adjustments) necessary to present fairly the financial position, results of operations and cash flows of the Company and its consolidated subsidiaries ("Chemed"). For further information regarding Chemed's accounting policies, refer to the consolidated financial statements and notes included in Chemed's Annual Report on Form 10-K for the year ended December 31, 1995.
2. Earnings per common share are computed using the weighted average number of shares of capital stock outstanding and exclude the dilutive effect of outstanding stock options as it is not material.
3. Discontinued operations represent adjustments to the accruals related to operations discontinued in 1991.
4. Nonrecurring expenses amounting to \(\$ 538,000\) pretax (\$355, 000 aftertax; \$208,000 after minority interest or \(\$ .02\) per share) were incurred by Roto-Rooter in the third quarter of 1995 in evaluating Chemed's proposal to acquire the \(42 \%\) minority interest in Roto-Rooter common stock. The proposal was withdrawn in August 1995.
5. Effective September 1, 1996, the Company acquired all of the outstanding shares of Roto-Rooter Inc. ("Roto-Rooter") it did not own (approximately 2,261,000 shares) for \(\$ 41\) per share in cash. As a result the Company's ownership interest in RotoRooter increased from \(58 \%\) to \(100 \%\). The aggregate estimated purchase price of \(\$ 102.1\) million, including acquisition related expenses, represents a premium of \(\$ 67.9\) million over the fair value of the net assets acquired.

Roto-Rooter is the preeminent national supplier of sewer and drain cleaning and plumbing repair services. Management believes that its well-recognized name, base of business and reputation have an indefinite life span. Accordingly, the purchase price premium (goodwill) is being amortized over a forty year period, the maximum life permitted by generally accepted accounting principles.

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The following data present the unaudited pro forma consolidated results of the Company assuming the \(42 \%\) minority interest in Roto-Rooter been acquired on January 1 of each period presented (in thousands, except per share data):

6. In November 1996, Apria Healthcare Group, Inc. ("Apria") disclosed that its previously-announced plan to merge with Vitas Healthcare Corporation ("Vitas") is being reconsidered and could be terminated in favor of alternative business relationships between Apria and Vitas. Chemed has maintained an investment in Vitas, a hospice provider, since 1991.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

\author{
Financial Condition
}

The changes in the following balance sheet accounts from December 31, 1995 to September 30, 1996 were primarily a result of the Company's acquisition of the \(42 \%\) minority interest in Roto-Rooter Inc. ("Roto-Rooter") effective September 1, 1996 (in millions):
\begin{tabular}{lr} 
& \begin{tabular}{c} 
Increase/ \\
(Decreas
\end{tabular} \\
Cash, cash equivalents and marketable & \\
securities & \(\$(15.4)\) \\
Goodwill & 68.9 \\
Other assets & 3.4 \\
Bank notes and loans payable & 65.0 \\
Other current liabilities & 7.3 \\
Other liabilities and deferred income & 4.0 \\
Minority interest & \((30.3)\)
\end{tabular}

In addition, approximately half of the \(\$ 7.6\) million decline in deferred income taxes since December 31, 1995 is attributable to the purchase of Roto-Rooter's minority interest.

The decline in other current assets from \(\$ 25.8\) million at December 31, 1995 to \(\$ 19.2\) million at September 30, 1996 is attributable to the receipt in April 1996 of the final deferred payment from the sale of operations discontinued in 1991.

At September 30, 1996 the Company had approximately \(\$ 17.3\) million of unused lines of credit with various banks. Additionally, the Company has noncurrent investments of approximately \(\$ 83.9\) million, most of which is invested in readily marketable securities. It is anticipated that during the next several quarters the amount of bank notes and loans payable ( \(\$ 90.0\) million at September 30, 1996) will be substantially reduced through the issuance of additional long-term debt and/or sales of a portion of the Company's investment portfolio. Such actions would serve to return the Company's current ratio to its recent historical levels. Based on the foregoing, management believes its sources of capital and liquidity are satisfactory for the Company's needs in the foreseeable future.

Sales and service revenues and operating profit from continuing operations by business segment follow (in thousands):


Sales and Service
Revenues
\begin{tabular}{|c|c|c|c|c|}
\hline National Sanitary Supply & \$ 80,652 & \$ 89,396 & \$235, 139 & \$255, 760 \\
\hline Roto-Rooter & 50,652 & 45, 280 & 148,473 & 132,278 \\
\hline Omnia Group & 17,893 & 19,501 & 54,674 & 70,202 \\
\hline Patient Care & 24,518 & 23,377 & 73,361 & 66,516 \\
\hline Total & \$173, 715 & \$177,554 & \$511, 647 & \$524, 756 \\
\hline
\end{tabular}

\section*{Operating Profit}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline National Sanitary Supply & \$ & 3,414 & \$ & 3,800 & \$ & 7,876 & \$ & 8,659 \\
\hline Roto-Rooter & & 4,899 & & 3,602 & & 13,687 & & 11,196 \\
\hline Omnia Group & & 470 & & 1,557 & & 2,852 & & 4,462 \\
\hline Patient Care & & 1,435 & & 1,301 & & 4,001 & & 3,359 \\
\hline Total & \$ & 10,218 & \$ & 10,260 & \$ & 28,416 & \$ & 27,676 \\
\hline
\end{tabular}

Data relating to (a) the increase or decrease in sales and service revenues and (b) operating profit as a percent of sales and service revenues for each segment are set forth below:


Three Months Ended
September 30,
\begin{tabular}{lcll} 
National Sanitary Supply & \((10) \%\) & \(4.2 \%\) & \(4.3 \%\) \\
Roto-Rooter & 12 & 9.7 & 8.0 \\
Omnia Group & \((8)\) & 2.6 & 8.0 \\
Patient Care & 5 & 5.9 & 5.6 \\
Total & \((2)\) & 5.9 & 5.8 \\
Nine Months Ended & & & \\
September 30, & & & \\
\(-----------12) \%\) & \(3.3 \%\) & \(3.4 \%\) \\
National Sanitary Supply & 12 & 9.2 & 8.5 \\
Roto-Rooter & \((22)\) & 5.2 & 6.4 \\
Omnia Group & 10 & 5.5 & 5.0 \\
Patient Care & \((2)\) & 5.6 & 5.3
\end{tabular}

Net sales of the National Sanitary Supply segment for the third quarter of 1996 totaled \(\$ 80,652,000\), a decline of \(10 \%\) versus sales recorded during the third quarter of 1995. This decline was primarily due to the loss of a large fast-food customer during the first quarter of 1996. During the third quarter of 1996 National Sanitary continued to achieve broadbased sales growth in its core sanitary-maintenance product lines, helping to partially offset the expected decline in its food-service disposables business. The operating margin of this segment was \(4.2 \%\) during the third quarter of 1996 as compared with \(4.3 \%\) during the third quarter of 1995.

Sales and service revenues of the Roto-Rooter segment for the third quarter of 1996 totaled \(\$ 50,652,000\), an increase of \(12 \%\) over the \(\$ 45,280,000\) of revenues recorded for the third quarter of 1995. For the third quarter of 1996, plumbing revenues, which account for approximately one-fourth of total revenues, and sewer and drain cleaning revenues, which account for approximately one-third, increased 17\% and 11\%, respectively, over amounts recorded in the comparable quarter of 1995. Revenues of Roto-Rooter's service contract business (Service America) for the third quarter of 1996, which account for approximately one-third of this segment's total revenue, increased \(10 \%\) versus such revenues recorded in the third quarter of 1995. The operating margin of the Roto-Rooter segment increased from 8.0\% during the third quarter of 1995 to \(9.7 \%\) during the third quarter of 1996 largely as a result of nonrecurring costs \((\$ 538,000)\) incurred by Roto-Rooter in evaluating Chemed's proposal to acquire the \(42 \%\) minority interest in Roto-Rooter (the proposal was withdrawn in August 1995). Excluding these nonrecurring costs, the operating margin for the third quarter of 1995 would have been 9.1\%. Additionally, RotoRooter's operating margin was favorably impacted by improving margins of Service America during 1996.

Sales of the Omnia Group during the third quarter of 1996 totalled \(\$ 17,893,000\), a decline of \(8 \%\) as compared with sales recorded by this segment during the third quarter of 1995. Similarly, the operating margin of this segment declined from \(8.0 \%\) during the third quarter of 1995 to \(2.6 \%\) during the third quarter of 1996. These declines were due largely to the reduction of paper prices in 1996. The outlook for the Omnia Group is dependent upon its achieving various improvements in its manufacturing and distributions systems, as well as making strategic additions to its line of manufactured products.

Total revenues of the Patient Care segment increased from \(\$ 23,377,000\) in the third quarter of 1995 to \(\$ 24,518,000\) in the third quarter of 1996. As a result of effective expense management, Patient Care was able to leverage its fixed costs and increase its operating margin from 5.6\% during the third quarter of 1995 to \(5.9 \%\) during the third quarter of 1996.

Income from operations increased from \$8,681,000 in third quarter of 1995 to \(\$ 8,696,000\) during the third quarter of 1996, primarily as a result of increases in operating profit reported by Roto-Rooter and Patient Care, offset by declines in operating profit in the Omnia Group and National Sanitary segments.

Other income for the third quarter of 1996 totalled \(\$ 1,633,000\) as compared with \(\$ 4,475,000\) for the third quarter of 1995. This decline was attributable to the lack of gains on sales of investment in the 1996 quarter as compared with pretax gains aggregating \(\$ 2,448,000\) in the 1995 quarter. Additionally, lower interest income during the 1996 quarter, as a result of lower interest rates, coupled with the use of cash for the September 1, 1996 purchase of the 42\% minority interest in RotoRooter, contributed to the decline in other income.

During the third quarter of 1996 the Company's effective income tax rate was \(39.6 \%\) as compared with \(38.6 \%\) during the comparable period of 1995. The higher rate in 1996 was attributable primarily to higher effective state and local rates during the 1996 period.

Chemed's income from continuing operations declined from \(\$ 5,708,000\) ( \(\$ .58\) per share) during the third quarter of 1995 to \(\$ 3,864,000\) ( \(\$ .39\) per share) during the third quarter of 1996. Earnings for the third quarter of 1995 included aftertax gains aggregating \(\$ 1,561,000\), ( \(\$ .16\) per share) from the sale of various investments and Chemed's share of Roto-Rooter's nonrecurring expenses ( \(\$ 208,000\) after income taxes and minority interest -\(\$ .02\) per share). Lower earnings from the Omnia Group during the 1996 quarter also contributed to this decline.

Net income for 1996's third quarter totalled \$4,464,000 ( \(\$ .46\) per share) as compared with \(\$ 7,550,000\) ( \(\$ .77\) per share) for the third quarter of 1995. Discontinued operations for the third quarter included gains of \(\$ 600,000\) ( \(\$ .07\) per share) and \$1,842,000 (\$.19 per share) in 1996 and 1995, respectively, representing adjustments to the gain on the sale of operations discontinued in 1991.

The National Sanitary Supply segment recorded sales of \(\$ 235,139,000\) during the first nine months of 1996, a decline of 8\% versus amounts recorded in the comparable period of 1995. This sales decline was primarily the result of the loss of a large fast-food customer during the first quarter of 1996. National Sanitary's operating margin was \(3.3 \%\) during the first nine months of 1996 as compared with \(3.4 \%\) during the comparable period of 1995.

Sales and service revenues of the Roto-Rooter segment for the first nine months of 1996 increased \(12 \%\) as compared with amounts recorded during the first nine months of 1995. This sales growth was attributable primarily to revenue increases of \(21 \%\) and \(12 \%\), respectively, in Roto-Rooter's plumbing and sewer, drain cleaning and repair business for the 1996 period. RotoRooter's operating margin increase from 8.5\% during the first nine months of 1995 to \(9.2 \%\) during the first nine months of 1996. Excluding \(\$ 538,000\) of nonrecurring expenses, the operating margin for the first nine months of 1995 would have been 8.9\%.

Sales of the Omnia Group declined 22\% from \$70,202,000 in the first nine months of 1995 to \(\$ 54,674,000\) in the first nine months of 1996. Excluding the sales of the retail division (sold in July of 1995), this segment's sales for the first nine months for 1996 declined \(6 \%\) as compared with sales recorded during the comparable period of 1995. The operating margin of this segment declined from 6.4\% in the first nine months of 1995 to 5.2\% during the first nine months of 1996. The sales and margin declines during the 1996 periods were primarily due to increases in paper prices.

The Patient Care segment recorded sales of \(\$ 73,361,000\) during the first nine months of 1996, an increase of \(10 \%\) over the \(\$ 66,516,000\) recorded in the first nine months of 1995 . This sales growth resulted from continued geographic expansion. As a result, the operating margin of this segment increased from 5.0\% during the first nine months of 1995 to \(5.5 \%\) during the first nine months of 1996.

Income from operations increased from \$23,228,000 in the first nine months of 1995 to \(\$ 23,737,000\) during the comparable period of 1996. This increase was primarily attributable to increases in the operating profit margin reported by Roto-Rooter and Patient Care during the 1996 nine-month period, partially offset by declines in operating profit reported by The Omnia Group and National Sanitary Supply.

Other income for the first nine months of 1996 totalled
\(\$ 23,112,000\) as compared with \(\$ 15,151,000\) for the first nine months of 1995. The increase during the 1996 period was primarily attributable to larger gains on the sales of investments during the 1996 period.

The Company's effective income tax rate declined slightly from 38.1\% during the first nine months of 1995 to \(37.8 \%\) during the comparable period of 1996.

Chemed's income from continuing operations increased from \(\$ 16,398,000\) ( \(\$ 1.66\) per share) during the first nine months of 1995 to \(\$ 21,749,000\) ( \(\$ 2.21\) per share) during the first nine months of 1996. Earnings for the periods included aftertax gains from sales of investments of \(\$ 10,919,000\) ( \(\$ 1.11\) per share) and \(\$ 5,882,000\) ( \(\$ .59\) per share) in 1996 and 1995, respectively.

Net income for the first nine months of 1996 totalled \(\$ 22,349,000\) ( \(\$ 2.27\) per share) as compared with \(\$ 19,141,000\) (\$1.94 per share) for the first nine months of 1995. Net income for the first nine months of 1996 and 1995 include favorable adjustments relative to discontinued operations amounting to \(\$ 600,000\) and \(\$ 2,743,000\), respectively.

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits
\begin{tabular}{cll}
\begin{tabular}{c} 
Exhibit \\
No.
\end{tabular} & SK 601 & Pef. No.
\end{tabular} \begin{tabular}{l} 
Description \\
1
\end{tabular} \begin{tabular}{ll} 
(11) & \begin{tabular}{l} 
Statement re: \\
Computation of Per
\end{tabular} \\
2 & \((27)\)
\end{tabular} \begin{tabular}{l} 
Share Earnings \\
Financial Data \\
Schedule
\end{tabular}
(b) Reports on Form 8-K

A report on Form-8K was filed dated September 24, 1996 reporting the Company had acquired all of the outstanding shares of Roto-Rooter Inc. ("Roto-Rooter") common stock at an aggregate estimated price of \$100,000,000 (\$41 per share plus transactionrelated expenses). Such shares were acquired pursuant to a Tender Offer commenced on August 14, 1996 to purchase any and all outstanding shares of Roto-Rooter common stock (approximately 42\% of the total).

The report on Form-8K included a description of the transactions involved along with pro forma consolidated income statements of the Company for the six month periods ended June 30, 1996 and 1995 and for the year ended December 31, 1995. A pro forma balance sheet as of June 30, 1996 was also included. The pro forma income statement presented the consolidated results of operations of the Company, assuming the acquisition of the \(42 \%\) minority interest in Roto-Rooter occurred on January 1 of each period presented. The pro forma balance sheet presented the financial position of the Company assuming said acquisition occurred on June 30, 1996.

\section*{SIGNATURES}

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Chemed Corporation
(Registrant)

Dated: November 13, 1996

Dated: November 13, 1996

By Naomi C. Dallob
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Naomi C. Dallob Vice President and Secretary

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By Arthur V. Tucker, Jr.
------------------------
Arthur V. Tucker, Jr.
Vice President and Controller (Principal Accounting Officer)

CHEMED CORPORATION AND SUBSIDIARY COMPANIES
COMPUTATION OF PER SHARE EARNINGS
(in thousands except per share data)

\begin{tabular}{|c|c|c|c|c|}
\hline Computation of Earnings Per Common and Common & & & & \\
\hline \multicolumn{5}{|l|}{Equivalent Share (a):} \\
\hline Reported Income & \$ 3, 864 & \$ 5,708 & \$21, 749 & \$16, 398 \\
\hline \multicolumn{5}{|l|}{Average number of shares} \\
\hline & \multicolumn{4}{|c|}{used to compute earnings} \\
\hline \multicolumn{5}{|l|}{Effect of unexercised} \\
\hline \multicolumn{5}{|l|}{Average number of shares} \\
\hline used to compute earnings & & & & \\
\hline equivalent share & 9,848 & 9,921 & 9,893 & 9,910 \\
\hline Earnings per common and common equivalent share & \$ 0.39 & \$ 0.58 & \$ 2.20 & \$ 1.65 \\
\hline \multicolumn{5}{|l|}{Computation of Earnings Per} \\
\hline \multicolumn{5}{|l|}{Full Dilution (a):} \\
\hline Reported Income & \$ 3, 864 & \$ 5,708 & \$21, 749 & \$16, 398 \\
\hline \multicolumn{5}{|l|}{Average number of shares} \\
\hline \multicolumn{5}{|l|}{used to compute earnings} \\
\hline \multicolumn{5}{|l|}{Effect of unexercised} \\
\hline \multicolumn{5}{|l|}{Average number of shares} \\
\hline used to compute earnings per common share assuming & \multicolumn{3}{|c|}{used to compute earnings} & \\
\hline full dilution & 9,853 & 9,928 & 9,894 & 9,928 \\
\hline \multicolumn{5}{|l|}{Earnings per common share} \\
\hline assuming full dilution & \$ 0.39 & \$ 0.57 & \$ 2.20 & \$ 1.65 \\
\hline
\end{tabular}
(a) This calculation is submitted in accordance with Regulation S-K Item 601 (11) although it is not required by APB Opinion No. 15 because it results in dilution of less than \(3 \%\).

\author{
E - 1 \\ Page 15 of 16
}

(a) This calculation is submitted in accordance with Regulation S-K Item 601 (11) although it is not required by APB Opinion No. 15 because it results in dilution of less than \(3 \%\).
\[
E-2
\]

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THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION FROM FORM 10-Q FOR THE QUARTER ENDED SEPTEMBER 30, 1996 FOR CHEMED CORPORATION AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

0000019584
CHEMED CORPORATION
1, 000
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9-MOS
DEC-31-1996
JAN-01-1996
SEP-30-1996
13,793
100
83,680
(3,014)
52,808
183,329
135,556
(54,250)
568,239
214,289
80,563
0
0
12,700
201,782
568,239
302,529
511,647
207,245
333,416
0
1,154
6,072
40,777
15,411
21,749
600
0
22,349
2.27
2.27

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