```
                            FORM 10-Q
        SECURITIES AND EXCHANGE COMMISSION
                        Washington, D.C. 20549
        Quarterly Report Under Section 13 or 15 (d)
        of the Securities Exchange Act of 1934
For Quarter Ended June 30, 1997
Commission File Number 1-8351
    CHEMED CORPORATION
    (Exact name of registrant as specified in its charter)
```

Delaware
(State or other jurisdiction of incorporation or organization)

31-0791746
(IRS Employer Identification No.)

```
2600 Chemed Center, 255 E. Fifth Street, Cincinnati, Ohio 45202
(Address of principal executive offices) (Zip code)
(513) 762-6900
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes \(X\) No
---
---
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.
\begin{tabular}{lll} 
Class & Amount & Date \\
Capital Stock & \(10,040,010\) Shares & July 31, 1997 \\
\(\$ 1\) Par Value & &
\end{tabular}
```

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CHEMED CORPORATION AND
SUBSIDIARY COMPANIES

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PART I．FINANCIAL INFORMATION
Item 1．Financial Statements
CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED BALANCE SHEET （in thousands except share and per share data） UNAUDITED
June 30,
1997
－－－－－－－－－

ASSETS
Current assets
Cash and cash equivalents
Accounts receivable，less allowances of $\$ 3,812(1996-\$ 2,925)$ $\begin{aligned} & \text { \＄} \\ & \begin{array}{ll}12,361 \\ 85,984\end{array}\end{aligned}$
Inventories

```
Raw materials
Finished goods and general merchandise
```

Statutory deposits
Other current assets
Total current assets
Other investments
Properties and equipment，at cost less accumulated depreciation of \＄61，659（1996－\＄56，653）
Identifiable intangible assets less accumulated amortization of $\$ 4,932$（1996－$\$ 3,977$ ）

| 85,984 |
| ---: |
| 6,418 |
| 44,360 |
| 16,980 |
| 37,878 |
| ------- |
| 203,981 |
| 43,097 |
|  |
| 90,529 |
|  |
| 18,452 |
| $2)$ |

## LIABILITIES

Current liabilities
Accounts payable
Bank notes and loans payable
Current portion of long－term debt
\＄26，312

Income taxes
Deferred contract revenue
Other current liabilities
Total current liabilities
Deferred income taxes
Long－term debt
Other liabilities and deferred income
Minority interest
Total Liabilities
5，110
15， 689
5，345
25，606
46， 450
－－－－－－－－－
124，512
4，575
164， 026
39，874
12， 086
345， 073
STOCKHOLDERS＇EQUITY
Capital stock－authorized 15，000，000 shares $\$ 1$ par；
issued $12,867,564$（1996－12，767，565）shares
－－－－－－－－

Paid－in capital
Retained earnings
Treasury stock－2，828，604（1996－2，815，655）shares，at cost
Unearned compensation－ESOPs
Unrealized appreciation on investments
Total Stockholders＇Equity
Total Liabilities and Stockholders＇Equity

12， 868
153， 263
143，703
$(83,408)$
$(26,814)$
18，328
－－－－－－－－－
－－－－－－－－－
\＄563，013
＝＝＝＝＝＝＝＝＝＝
\＄11，935
77，622
6，515
45， 873
19，962
30， 452
192，359
62，098
83，259
17，295
186，933 17，406
\＄559，350
ニニニニニニニニニニ
$\$ 25,747$
5,000
12,550
5,209
24,735
51,307
-----
124,548
6,650
158,168
41,273
10,820
------
341,459

12，768
150，296
139， 262
$(82,943)$
$(27,554)$
26，062
217,891
－－－－－－－－
\＄559， 350

See accompanying notes to unaudited financial statements．

# CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENT OF INCOME UNAUDITED <br> (in thousands except per share data) 

|  | Three Months Ended June 30, |  | Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1997 | 1996 | 1997 | 1996 |
| Continuing Operations |  |  |  |  |
| Sales | \$101,167 | \$ 99,879 | \$196,099 | \$199,642 |
| Service revenues | 81,550 | 70,592 | 155,170 | 138,290 |
| Total sales and service revenues | 182,717 | 170,471 | 351,269 | 337,932 |
| Cost of goods sold | 68,635 | 67,656 | 132,946 | 135,790 |
| Cost of services provided | 51,233 | 42,720 | 96,337 | 84,289 |
| Selling and marketing expenses | 25,291 | 24,639 | 49,989 | 48,897 |
| General and administrative expenses | 26,855 | 24,397 | 50,892 | 47,913 |
| Depreciation | 2,683 | 3,029 | 6,630 | 6,002 |
| Total costs and expenses | 174,697 | 162,441 | 336,794 | 322,891 |
| Income from operations | 8,020 | 8,030 | 14,475 | 15,041 |
| Interest expense | $(3,046)$ | $(1,900)$ | $(5,802)$ | $(3,831)$ |
| Other income, net | 4,309 | 5,181 | 14,536 | 21,479 |
| Income before income taxes and minority interest | 9,283 | 11,311 | 23,209 | 32,689 |
| Income taxes | $(3,364)$ | $(4,237)$ | $(8,697)$ | $(12,211)$ |
| Minority interest in earnings of subsidiaries | (225) | $(1,386)$ | (331) | $(2,593)$ |
| Income from continuing operations | 5,694 | 5,688 | 14,181 | 17,885 |
| Discontinued Operations | 598 | - | 598 | - |
| Net Income | \$ 6,292 | \$ 5,688 | \$ 14,779 | \$ 17,885 |
| Earnings Per Common Share |  |  |  |  |
| Income from continuing operations | \$ . 57 | \$ . 58 | \$ 1.42 | \$ 1.82 |
| Net income | \$ . 63 | \$ . 58 | \$ 1.48 | \$ 1.82 |
| Average Number of Shares Outstanding | 10, 035 | 9,837 | 10,018 | 9,852 |
| Cash Dividends Paid Per Share | \$ . 52 | \$ . 52 | \$ 1.04 | \$ 1.04 |

See accompanying notes to unaudited financial statements.

## CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENT OF CASH FLOWS UNAUDITED <br> (in thousands)

|  | Six Mon Jun | $\begin{aligned} & 5 \text { Ended } \\ & 30, \end{aligned}$ |
| :---: | :---: | :---: |
|  | 1997 | 1996* |
| Cash Flows From Operating Activities |  |  |
| Net income | \$ 14,779 | \$ 17, 885 |
| Adjustments to reconcile net income to net cash |  |  |
| provided by operating activities: |  |  |
| Gains on sale of investments | $(12,235)$ | $(17,431)$ |
| Depreciation and amortization | 10,775 | 9,404 |
| Discontinued operations | (598) | - |
| Provision for uncollectible accounts receivable | 587 | 712 |
| Minority interest in earnings of subsidiaries | 331 | 2,593 |
| Provision for deferred income taxes | 282 | $(2,310)$ |
| Changes in operating assets and liabilities, excluding amounts acquired in business combinations |  |  |
| Increase in accounts receivable | $(5,166)$ | (635) |
| Decrease in inventories and other current assets | 1,532 | 2,276 |
| (Increase)/decrease in statutory deposits | 2,982 | (562) |
| Decrease in accounts payable, deferred contract revenue and other current liabilities | $(3,649)$ | $(2,193)$ |
| Increase in income taxes | 1,585 | 1,930 |
| Other - net | $(1,368)$ | $(2,690)$ |
| Net cash provided by operating activities | 9,837 | 8,979 |
| Cash Flows From Investing Activities |  |  |
| Proceeds from sale of investments | 14,060 | 30,349 |
| Capital expenditures | $(13,708)$ | $(9,118)$ |
| Business combinations, net of cash acquired | $(10,767)$ | $(3,532)$ |
| Net proceeds from discontinued operations | $(1,317)$ | $(1,065)$ |
| Other-net | 30 | 162 |
| Net cash provided/(used) by investing activities | (11, 702 ) | 16,796 |
| Cash Flows From Financing Activities |  |  |
| Proceeds from issuance of long-term debt | 35,000 | - |
| Repayment of long-term debt | $(23,112)$ | (221) |
| Dividends paid | (10, 436 ) | $(10,253)$ |
| Purchase of treasury stock | - | $(2,657)$ |
| Other - net | 839 | 424 |
| Net cash provided/(used) by financing activities | 2,291 | $(12,707)$ |
| Increase In Cash And Cash Equivalents | 426 | 13, 068 |
| Cash and cash equivalents at beginning of period | 11,935 | 19,187 |
| Cash and cash equivalents at end of period | \$ 12, 361 | \$ 32, 255 |

See accompanying notes to unaudited financial statements

* Reclassified to conform to 1997 presentation.


## Notes to Unaudited Financial Statements

1. The accompanying unaudited consolidated financial statements have been prepared in accordance with Rule 10-01 of SEC Regulation S-X. Consequently, they do not include all the disclosures required under generally accepted accounting principles for complete financial statements. However, in the opinion of the management of Chemed Corporation (the "Company"), the financial statements presented herein contain all adjustments, consisting only of normal recurring adjustments, necessary to present fairly the financial position, results of operations and cash flows of the Company and its consolidated subsidiaries ("Chemed"). For further information regarding Chemed's accounting policies, refer to the consolidated financial statements and notes included in Chemed's Annual Report on Form $10-\mathrm{K}$ for the year ended December 31, 1996.
2. Primary earnings per common share are computed using the weighted average number of shares of capital stock outstanding and exclude the dilutive effect of outstanding stock options as it is not material.

In February 1997, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 128 ("SFAS 128"), Earnings Per Share, effective for reporting periods ending after December 15, 1997. Adoption of SFAS 128 in December 1997 is not expected to impact the Company's reported earnings per share.
3. Following the resolution of issues pertaining to the Company's accruals for income taxes relative to the sale of stock it held in Omnicare Inc. ("Omnicare") in 1994, the Company recorded an adjustment of $\$ 920,000$ ( $\$ 598,000$ net of federal income taxes) to its state and local income tax provision in the second quarter of 1996. This adjustment is classified as "discontinued operations" in the statement of income.
4. During the first six months of 1997, the Company completed eleven purchase business combinations in the Patient Care, Roto Rooter and National Sanitary Supply segments for an aggregate purchase price of $\$ 10,767,000$ in cash. The aggregate purchase price was allocated as follows on the next page (in thousands):

| Working capital | \$ 1, 822 |
| :---: | :---: |
| Identifiable intangible assets | 598 |
| Goodwill | 8,479 |
| Other | (132) |
| Net Cash Outlay | \$10, 767 |

Pro forma results of operations, assuming these acquisitions had been completed on January 1, 1997, is not materially different from the historical financial results.
5. On August 11, 1997, Chemed announced that its 82\%-owned subsidiary, National Sanitary Supply Company ("National") had signed a definitive merger agreement with Unisource Worldwide Inc. ("Unisource") whereby National will be merged into a wholly owned subsidiary of Unisource. Chemed, as majority shareholder of National, approved the transaction by written consent. The merger, which is subject to normal and customary conditions as well as completion of due diligence by Unisource, is expected to be consummated within 90 days.

Upon completion of the transaction National's shareholders will receive a cash payment of $\$ 21$ per share. Chemed's gross cash proceeds, which include the refinancing of debt and tax payment sharing, are estimated to be approximately $\$ 138$ million.

Chemed's share of National's net income was as follows (in thousands):

```
For the six months ended June 30, 1997
    $1,511
    1,803
For the six months ended June 30, 1996
    4,182
```

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Financial Condition

The increase in accounts receivable from $\$ 77.6$ million at December 31, 1996 to $\$ 86.0$ million is attributable to larger sales recorded in the second quarter of 1997 as compared with sales for the fourth quarter of 1996. At both dates, accounts receivable on hand represents approximately 1.3 months sales. The increase in other current assets from $\$ 30.5$ million at December 31, 1996 to $\$ 37.9$ million is primarily attributable to an increase in the current portion of redeemable preferred stock of Vitas Healthcare Corporation ("Vitas"), a privately-held provider of hospice services to the terminally ill.

Vitas is continuing to explore long-term financing alternatives to increase its liquidity. Vitas' debt covenants did not permit its timely payment of the preferred dividends due Chemed on January 15 and July 15, 1997 ( $\$ 1,215,000$ each). In addition, the mandatory redemptions of preferred stock due June 30, 1997 have been rescheduled to August 311997 (\$12,150,000). Nonetheless, Vitas has recorded improved financial results during 1997 and has approved for payment in August 1997, one half of the preferred dividend due July 15, 1997. On the basis of current information, management believes the Company's investment in Vitas is fully recoverable and that no permanent impairment exists.

At June 30, 1997 Chemed had approximately $\$ 39.8$ million of unused lines of credit with various banks. Based on the Company's current financial position and its available credit lines, management believes its sources of capital and liquidity are satisfactory for the Company's needs in the foreseeable future.

Sales and service revenues and operating profit from continuing operations by business segment follow (in thousands):

| Three <br> Ju | Ended | Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: |
| 1997 | 1996 | 1997 | 1996 |

Sales and Service
Revenues

| Roto-Rooter | \$ | 53,305 | \$ 50,038 | \$105, 029 | \$ 97,821 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| National Sanitary Supply |  | 78,353 | 77,210 | 152,702 | 154,487 |
| Patient Care |  | 32,714 | 24,953 | 58,647 | 48,843 |
| Omnia |  | 18,345 | 18,270 | 34,891 | 36,781 |
| Total |  | 182,717 | \$170,471 | \$351, 269 | \$337,932 |

Operating Profit

| Roto-Rooter | \$ | 4,820 | \$ | 4,589 | \$ | 9,281 | \$ | 8,788 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| National Sanitary Supply |  | 2,395 |  | 2,578 |  | 3,829 |  | 4,462 |
| Patient Care |  | 1,473 |  | 1,493 |  | 2,458 |  | 2,566 |
| Omnia |  | 883 |  | 889 |  | 1,571 |  | 2,382 |
| Total | \$ | 9,571 | \$ | 9,549 | \$ | 17,139 | \$ | 18,198 |

Data relating to (a) increase or decrease in sales and service revenues and (b) operating profit as a percent of sales and service revenues for each segment are set forth below:

| Sales and Service Revenues \% | Operating Profit as a \% of Sales |
| :---: | :---: |
| Increase/(Decrease) | (Operating Profit) |
| 1997 vs. 1996 | 19971996 |

Three Months Ended
June 30,

| Roto-Rooter | $7 \%$ | $9.0 \%$ | $9.2 \%$ |
| :--- | ---: | :--- | :--- |
| National Sanitary Supply | 1 | 3.1 | 3.3 |
| Patient Care | 31 | 4.5 | 6.0 |
| Omnia | - | 4.8 | 4.9 |
| $\quad$ Total | 7 | 5.2 | 5.6 |

Six Months Ended June 30,

Roto-Rooter
National Sanitary Supply
Patient Care

| $7 \%$ | $8.8 \%$ | $9.0 \%$ |
| :---: | :--- | :--- |
| $(1)$ | 2.5 | 2.9 |
| 20 | 4.2 | 5.3 |
| $(5)$ | 4.5 | 6.5 |
| 4 | 4.9 | 5.4 |

Omnia Total

Sales and service revenues of the Roto-Rooter segment for the second quarter of 1997 totalled $\$ 53,305,000$, an increase of $7 \%$ over revenues recorded for the second quarter of 1996. For the second quarter of 1997, plumbing revenues, which account for approximately one-fourth of total revenues, and sewer and drain cleaning revenues, which account for approximately one-third of total revenues, increased $8 \%$ and $00 \%$, respectively, over amounts recorded in the comparable quarter of 1996. In addition, revenues of Roto-Rooter's service contract business for the second quarter of 1997, which account for approximately $30 \%$ of total revenues, increased 11\% over revenues recorded in the second quarter of 1996. The operating margin of this segment declined slightly from $9.2 \%$ during the second quarter of 1996 to $9.0 \%$ during the second quarter of 1997, primarily as a result of additional amortization of goodwill in the 1997 period. This goodwill arose from Chemed's purchase of the Roto-Rooter minority interest during the third quarter of 1996.

Sales of the National Sanitary Supply segment for the second quarter of 1997 totalled \$78,353,000, an increase of $1 \%$ versus sales recorded during the second quarter of 1996. This moderate sales growth reflects deflationary pricing in paper products and the loss of sales to certain foodservice accounts. The operating margin declined slightly from $3.3 \%$ during the second quarter of 1996 to $3.1 \%$ during the second quarter of 1997.

Service revenues of the Patient Care segment increased 31\% from \$24,953,000 in the second quarter of 1996 to $\$ 32,714,000$ in the second quarter of 1997. Excluding the sales of Priority Care, acquired in second quarter of 1997, Patient Care's sales for 1997 increased $6 \%$ over sales recorded in 1996. The operating margin of the Patient Care segment declined from 6.0\% during the second quarter of 1996 to $4.5 \%$ during the second quarter of 1997, due to market pressures on pricing and increasing general and administrative expenses, as a percent of revenues.

During the second quarter of 1997 the Omnia group recorded net sales of $\$ 18,345,000$, essentially the same as sales recorded in the second quarter of 1996. The operating margin of Omnia Group was $4.9 \%$ during the second quarter of 1996 and $4.8 \%$ during the second quarter of 1997.

Interest expense increased from \$1,900,000 in the second quarter of 1996 to $\$ 3,046,000$ in the second quarter of 1997, primarily due to the increased borrowings incurred as a result of Chemed's purchase of Roto-Rooter's minority interest in the third quarter of 1996.

Other income declined from $\$ 5,181,000$ in the second quarter of 1996 to $\$ 4,309,000$ in the second quarter of 1997, primarily as a result of reduced interest income in the 1997 period. This reduction was attributable primarily to the use of a portion of Chemed's excess cash for the previously mentioned purchase of the Roto-Rooter minority interest in the third quarter of 1996.

During the second quarter of 1997 the Company's effective income tax rate was $36.2 \%$ as compared with $37.5 \%$ during the comparable period of 1996. The lower rate in 1997 was attributable primarily to increases in ESOP dividend tax credits and job tax credits, as a percent of pretax income during the period.

Chemed's income from continuing operations increased from $\$ 5,688,000$ ( $\$ .58$ per share) during the second quarter of 1996 to $\$ 5,694,000$ ( $\$ .57$ per share) during the second quarter of 1997. Earnings for 1997 and 1996 included aftertax gains aggregating $\$ 2,026,000$ ( $\$ .20$ per share) and $\$ 1,995,000$ ( $\$ .20$ per share), respectively, from the sales of investments.

Net income for the second quarter of 1997 totalled $\$ 6,292,000$ ( $\$ .63$ per share) and included favorable tax adjustments related to the settlement of tax issues relative to the operations discontinued in 1994 amounting to \$598,000 (\$.06 per share).

Six Months Ended June 30, 1997 Versus June 30, 1996

Sales and service revenues of the Roto-Rooter segment for the first six months of 1997 increased $7 \%$ versus sales recorded during the first six months of 1996. This sales growth was attributable to revenue increases of $00 \%$ and $00 \%$, respectively, in Roto-Rooter's sewer and drain cleaning and plumbing repair businesses for the 1997 period. In addition, sales of Roto-Rooter's service contract business increased 9\% during 1997 as compared with sales recorded during the 1996 period. The operating margin of this segment declined slightly from $9.0 \%$ during the first six months of 1996 to $8.8 \%$ during the first six months of 1997, primarily as a result of increased goodwill amortization.

The National Sanitary Supply segment recorded sales of $\$ 152,702,000$ during the first six months of 1997, a decline of $1 \%$ versus sales recorded during the comparable period of 1996. This decline was primarily attributable to deflationary pricing of paper products and the loss of sales of certain food service accounts. National Sanitary's operating margin was $2.5 \%$ during

Page 11 of 17
the first six months of 1996 as compared with $2.9 \%$ during the first six months of 1997. This decline was primarily attributable to an increase in general and administrative expenses coupled with a lack of sales growth during the 1997 period.

The Patient Care segment recorded service revenues of $\$ 58,647,000$ during the first six months of 1997, an increase of 20\% over revenues recorded in the first six months of 1996. Excluding the sales of Priority Care, this sales growth would have been $7 \%$. The operating margin of Patient Care during the first six months of 1997 was $4.2 \%$ as compared with $5.3 \%$ during the first six months of 1996. This decline was primarily attributable to a decline in gross profit margin in the 1997 period, largely as the result of market pricing pressures.

The Omnia segment recorded sales of \$34,891,000, a decline of $5 \%$ versus sales recorded during the first six months of 1996. Also, the operating margin of the Omnia segment declined from 6.5\% during the first six months of 1996 to 4.5\% during the comparable period of 1997. These declines were due primarily to lower paper-products selling prices in the first quarter of 1997 as compared with the first quarter of 1996.

Income from operations declined from \$15,041,000 during the first six months of 1996 to $\$ 14,475,000$ during the comparable period of 1997. This decline was primarily attributable to the decline in the operating profit reported by Omnia segment.

Interest expense for the first six months of 1997 totalled $\$ 5,802,000$ as compared with $\$ 3,831,000$ for the first six months of 1996. This increase was primarily attributable to increased borrowings resulting from the third quarter 1996 purchase of the Roto-Rooter minority interest by Chemed.

Other income for the first six months of 1997 declined from $\$ 21,479,000$ in the first six months of 1996 to $\$ 14,536,000$ in the first six months of 1997. This decline was primarily attributable to larger gains on the sales of investments recorded during the 1996 period versus such gains recorded in 1997.

For the first six months of 1997 the Company's effective income tax rate was $37.5 \%$, essentially equal to the $37.4 \%$ effective rate for the first six months of 1996.

Chemed's income from continuing operations declined from $\$ 17,885,000$ ( $\$ 1.82$ per share) during the first six months of 1996 to $\$ 14,181,000$ ( $\$ 1.42$ per share) during the first six months of 1997. Earnings for the six-month periods included aftertax gains from sales of investments of $\$ 7,652,000$, ( $\$ .77$ per share) and $\$ 10,919,000$ ( $\$ 1.11$ per share) in 1997 and 1996, respectively.

Page 12 of 17

Net income for the first six months of 1997 totalled \$14,779,000 (\$1.48 per share) and included favorable tax adjustments related to the settlement of tax issues relative to operations discontinued in 1994 amounting to \$598,000 (\$.06 per share).

## Subsequent Event

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*------------
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The completion of the pending sale of the Company's 82\%-owned subsidiary, National Sanitary Supply Company, would generate gross cash proceeds of approximately $\$ 138$ million. It is anticipated that proceeds would be used for acquisitions, debt repayment and other corporate purposes over the next several years.
(a) Chemed held its Annual Meeting of Shareholders on May 19, 1997.
(b) The names of each director elected at this Annual Meeting are as follows:

Edward L. Hutton Walter L. Krebs
James H. Devlin Sandra E. Laney
Charles H. Erhart, Jr. Joel F. Gemunder Lawrence J. Gillis Patrick P. Grace Thomas C. Hutton Kevin J. McNamara John M. Mount Timothy S. O'Toole D. Walter Robbins, Jr. Paul C. Voet George J. Walsh, III
(c) The stockholders then approved and adopted the 1997 Stock Incentive Plan. 7,643,565 votes were cast in favor of the proposal, 720,357 votes were cast against it , 183, 352 abstained and 202,294 were broker nonvotes.
(d) The stockholders then ratified the Board of Directors' selection of Price Waterhouse LLP as independent accountants for the Company and its consolidated subsidiaries for the year 1997: 8,601,575 votes were cast in favor of the proposal, 59,972 votes were cast against it, 88,018 votes abstained, and three were broker non-votes.

With respect to the election of directors, the number of votes cast for each nominee was as follows:
E.L. Hutton
J.H. Devlin
C.H. Erhart, Jr.
J.F. Gemunder
L.J. Gillis
P.P. Grace
T.C. Hutton
W.C. Krebs
S.E. Laney
K.J. McNamara
J.M. Mount
T.S. O'Toole
D.W. Robbins, Jr.
P.C. Voet
G.J. Walsh III

| Votes <br> Against | Votes <br> Withheld |
| :--- | :--- |
| ---------- |  |
| 52,453 | 136,479 |
| 19,681 | 136,479 |
| 50,343 | 136,479 |
| 17,724 | 136,479 |
| 37,987 | 136,479 |
| 39,235 | 136,479 |
| 13,772 | 136,479 |
| 19,174 | 136,479 |
| 18,757 | 136,479 |
| 16,948 | 136,479 |
| 18,754 | 136,479 |
| 11,239 | 136,479 |
| 54,105 | 136,479 |
| 16,700 | 136,479 |
| 21,512 | 136,479 |

Page 14 of 17
(a) Exhibits
Exhibit SK 601
No. Ref. No.

Description

1 (11)

2
(27)

Statement re: Computation of Per Share Earnings

Financial Data Schedule

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Chemed Corporation
(Registrant)

Dated: August 12, 1997

Dated: August 12, 1997
$\qquad$

By Naomi C. Dallob
Naomi C. Dallob Vice President and Secretary

By Arthur V. Tucker, Jr. -----------------------
Arthur V. Tucker, Jr. Vice President and Controller (Principal Accounting Officer)

```
CHEMED CORPORATION AND SUBSIDIARY COMPANIES
    COMPUTATION OF PER SHARE EARNINGS
    (in thousands except per share data)
```

| Income from Continuing Operations |  |  |  |
| :---: | :---: | :---: | :---: |
| Three Ju | Ended | $\begin{gathered} \text { Six Mu } \\ \text { Jur } \end{gathered}$ | Ended |
| 1997 | 1996 | 1997 | 1996 |


| Computation of Earnings Per Common and Common |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Equivalent Share (a): |  |  |  |  |
| Reported Income | \$ 5,694 | \$ 5,688 | \$14, 181 | \$17, 885 |
| Average number of shares |  |  |  |  |
| used to compute earnings per common share | 10,035 | 9,837 | 10,018 | 9,852 |
| Effect of unexercised |  |  |  |  |
| Average number of shares |  |  |  |  |
| used to compute earnings |  |  |  |  |
| equivalent share | 10,067 | 9,896 | 10,054 | 9,917 |
| Earnings per common and common equivalent share | \$ 0.57 | \$ 0.57 | \$ 1.41 | \$ 1.80 |
| Computation of Earnings Per |  |  |  |  |
| Full Dilution (a): |  |  |  |  |
| Reported Income | \$ 5,694 | \$ 5,688 | \$14, 181 | \$17, 885 |
| Average number of shares |  |  |  |  |
| used to compute earnings |  |  |  |  |
| Effect of unexercised stock options | 45 | 59 | 45 | 65 |
| Average number of shares |  |  |  |  |
| used to compute earnings per common share assuming full dilution | 10,080 | 9,896 | 10,063 | 9,917 |
| Earnings per common share assuming full dilution | \$ 0.56 | \$ 0.57 | \$ 1.41 | \$ 1.80 |

(a) This calculation is submitted in accordance with Regulation S-K Item 601 (11) although it is not required by APB Opinion No. 15 because it results in dilution of less than $3 \%$.

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| Three | Ended | $\begin{array}{r} \text { Six Mc } \\ \mathrm{J} \end{array}$ | Ended 30, |
| :---: | :---: | :---: | :---: |
| 1997 | 1996 | 1997 | 1996 |

Computation of Earnings Per Common and Common

Equivalent Share (a):

| Reported Income | \$ 6,292 | \$ 5,688 | \$14,779 | \$17,885 |
| :---: | :---: | :---: | :---: | :---: |
| Average number of shares used to compute earnings per common share | 10,035 | 9,837 | 10,018 | 9,852 |
| Effect of unexercised stock options | 32 | 59 | 36 | 65 |
| Average number of shares used to compute earnings per common and common equivalent share | 10,067 | 9,896 | 10,054 | 9,917 |
| Earnings per common and common equivalent share | 0.63 | \$ 0.57 | \$ 1.47 | \$ 1.80 |
| Computation of Earnings Per Common Share Assuming |  |  |  |  |
| Full Dilution (a): |  |  |  |  |
| Reported Income | \$ 6,292 | \$ 5,688 | \$14,779 | \$17, 885 |
| Average number of shares used to compute earnings per common share | 10,035 | 9,837 | 10,018 | 9,852 |
| Effect of unexercised stock options | 45 | 59 | 45 | 65 |
| Average number of shares used to compute earnings per common share assuming full dilution | 10,080 | 9,896 | 10,063 | 9,917 |
| Earnings per common share assuming full dilution | \$ 0.62 | \$ 0.57 | \$ 1.47 | \$ 1.80 |

(a) This calculation is submitted in accordance with Regulation S-K Item 601 (11) although it is not required by APB Opinion No. 15 because it results in dilution of less than $3 \%$.

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION FROM FORM 10-Q FOR THE QUARTER ENDED JUNE 30, 1997 FOR CHEMED CORPORATION AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

0000019584
CHEMED CORPORATION
1, 000

```
6-MOS
            DEC-31-1997
            APR-01-1997
                JUN-30-1997
                                    12,361
                                    0
                    89,796
                    (3,812)
                                    50,778
                203,981
                    152,188
                    (61,659)
                563,013
            124,512
                    164,026
            0
                                    0
                                    12,868
                            205,072
563,013
                12
            351,269 196,099
            132,946
                    229,283
                    0
                    587
        5,802
                        23,209
                            8,697
            14,181
            598
                        0
                                    0
            14,779
            1.48
            1.48
```

