FORM 8-K
CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (date of earliest event reported):
April 23, 2003

CHEMED CORPORATION
(Exact name of registrant as specified in its charter)

| Delaware | 1-8351 | 31-0791746 |
| :---: | :---: | :---: |
| State or other | (Commission File Number) | I.R.S. Employer <br> jurisdiction of <br> Identification |
| incorporation) |  | Number) |

2600 Chemed Center, 255 East 5th Street, Cincinnati, OH 45202 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code:
(513) 762-6900

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Item 9. Regulation FD Disclosure
Chemed Corporation ("Company") filed its results of operations for the first quarter of 2003 on April 17, 2003.
(99) Quarterly mailing dated April 17, 2003 E-1 through E-6

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## CHEMED CORPORATION

By: /s/ Arthur V. Tucker, Jr.
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Arthur V. Tucker, Jr. Vice President and Controller

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## FRONT COVER

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FIRST QUARTER REPORT
for the period ending
March 31, 2003
CHEMED LOGO


#### Abstract

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Serving AMERICA'S Commercial and Residential REPAIR and MAINTENANCE Markets
the 2003 first quarter were \$77.6 million, 4\% below 2002's \$80.9 million. For the first quarter, net cash provided by operating activities totaled $\$ 5.2$ million in 2003 versus $\$ 6.6$ million in 2002.

We are encouraged by the improvement in Chemed's firstquarter results. Our operating profit increased by $3 \%$ over the prior-year first quarter, led by an $11 \%$ increase in operating profit at our Roto-Rooter Plumbing and Drain Service business. Further, Roto-Rooter's net income of $\$ 3.6$ million in the 2003 first quarter increased $4 \%$ over net income of $\$ 3.5$ million in the 2002 first quarter.

Revenues at Roto-Rooter amounted to $\$ 64.7$ million in the first quarter of 2003, $1 \%$ below the prior-year first quarter's revenues of $\$ 65.3$ million. As a result of Roto-Rooter's disposing of most of its heating and cooling businesses and non-Roto-Rooter-branded operations in 2002, revenues of this line of business declined by $\$ 1.8$ million in the 2003 first quarter. Excluding these operations, revenues from Roto-Rooter companyowned branches and independent contractors totaled $\$ 59.7$ million, an increase of $2 \%$ over the prior-year first quarter.
Additionally, revenues from Roto-Rooter's franchising activities and product and equipment sales rose $8 \%$ versus 2002's first quarter.

Marketing efforts aimed at business customers bore fruit in the first quarter, as increased commercial sales compensated for the still-soft residential business. Roto-Rooter believes that dominant yellow-pages ad placement in phone directories should increase residential service calls. Accordingly, we are
increasing advertising expenditures to improve our position as these ads come up for renewal. We expect this to generate more residential business over the long term.

Service America, our appliance and heating/air-conditioning repair business, recorded net income of $\$ 40,000$ in the 2003 first quarter compared with $\$ 327,000$ in the same 2002 quarter. Revenues at Service America declined from $\$ 15.6$ million to $\$ 12.9$ million, as the company continued to pare marginally profitable E - 2
service agreements. Service America continues to seek a balance between the lower number of contracts and the resources it needs to service them. When this balance is achieved, Service America should see improved operational results.

Roto-Rooter is the largest plumbing and drain cleaning provider in North America. Providing excellent service at a fair price will result in job count and sales growth over the long term. Chemed's balance sheet is extremely healthy, with cash balances exceeding long-term debt. We possess the resources to support our subsidiaries' growth, pursue acquisitions of RotoRooter franchises, and weigh opportunities in related industries. We are relatively optimistic about our prospects for 2003 and beyond.

Reflecting its confidence in Chemed's solid financial position and future earnings potential, in February, the Board of Directors declared a quarterly dividend of $\$ .12$ per share, which was paid in March. This represented Chemed's 127th consecutive quarterly dividend.

We invite you to join us at the Annual Meeting of Shareholders, 2 p.m., Monday, May 19, at The Phoenix, 812 Race St., Cincinnati.
(signature)
Kevin J. McNamara
President and
Chief Executive Officer
Statements in this quarterly report or in other Chemed communications may relate to future events or Chemed's future performance. Such statements are forward-looking statements and are based on present information Chemed has related to its existing business circumstances. Investors are cautioned that such forward-looking statements are subject to inherent risk that actual results may differ materially from such forward-looking statements. Further, investors are cautioned that Chemed does not assume any obligation to update forward-looking statements based on unanticipated events or changed expectations.

Investor inquiries may be directed to: Investor Relations -Chemed Corporation -- 2600 Chemed Center -- 255 East Fifth Street - -- Cincinnati, OH 45202-4726 -- Toll-Free: 800-2CHEMED -www. chemed.com

## BACK COVER

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Chemed Corporation
(513) 762-6900

ALTERNATE BACK COVER

Chemed Corporation c/o Data Works 1150 Century Circle North Cincinnati, OH 45246

## MAILING INDICIA

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PRSRT STD US POSTAGE
PAID
CINCINNATI OH
PERMIT NO 627

(a) Amounts include a pretax charge of $\$ 3,627,000(\$ 2,358,000$ aftertax or $\$ .24$ per share) from severance charges in the first quarter of 2003.
(b) Amounts for the first quarter of 2003 include a pretax gain of $\$ 3,544,000$ ( $\$ 2,151,000$ aftertax or $\$ .22$ per share) from the sales of investments. Amounts for the first quarter of 2002 include a pretax gain of $\$ 1,141,000$ (\$775,000 aftertax or $\$ .08$ per share) from the sales of investments.

March 31,

Cash and cash equivalents
Accounts receivable less allowances
Inventories
Statutory deposits
Current deferred income taxes
Current assets of discontinued operations
Prepaid expenses and other current assets

| $\$ 43,625$ | $\$ 15,065$ |
| ---: | ---: |
| 14,685 | 14,916 |
| 9,090 | 10,033 |
| 10,536 | 12,558 |
| 7,631 | 8,287 |
| - | 37,710 |
| 12,056 | 6,677 |
| ----- | -----1 |
| 97,623 | 105,246 |

Investments of deferred compensation
plans held in trust

| 15,000 | 15,518 |
| ---: | ---: |
| 32,789 | 37,737 |
| 12,500 | - |
| 47,297 | 50,861 |
| 2,739 | 3,361 |
| 111,403 | 131,496 |
| - | 44,506 |
| 17,232 | 13,160 |
| ------ | ------9 |
| $\$ 336,583$ | \$ 401,885 <br> $========$ |

Liabilities
Current liabilities
Accounts payable
Current portion of long-term debt
Income taxes
Deferred contract revenue
Accrued insurance
Current liabilities of discontinued operations
Other current liabilities
Total current liabilities
Long-term debt
Deferred compensation liabilities
Noncurrent liabilities of discontinued
operations

| $\$ 4,261$ | $\$$ |
| ---: | ---: |
| 472 | 5,414 |
| 8,506 | 7,022 |
| 17,323 | 21,770 |
| 17,631 | 16,894 |
|  |  |
| - | 10,788 |
| 18,515 | 18,455 |
| ---- | .----- |
| 66,708 | 80,709 |
| 25,802 | 65,891 |
| 14,925 | 15,850 |
|  |  |
| - | 1,953 |
| 11,872 | 12,446 |
| ----- | $----176,849$ |

Mandatorily Redeemable Convertible Preferred Securities of the Chemed Capital Trust

14, 186
14, 195

Stockholders' Equity
Capital stock
Paid-in capital
Retained earnings
Treasury stock, at cost
Unearned compensation
Deferred compensation payable in Company stock

-     -         -             -                 -                     - 
-     -         -             -                 -                     -                         - 

Notes receivable for shares sold
Accumulated other comprehensive income
Total Stockholders' Equity
Total Liabilities and Stockholders' Equity

| 13,451 | 13,461 |
| :---: | :---: |
| 168,568 | 168, 261 |
| 134,160 | 142,754 |
| (111, 476) | $(112,815)$ |
| $(4,259)$ | $(6,428)$ |
| 2,294 | 2,239 |
| (933) | (933) |
| 1,285 | 4,302 |
| 203, 090 | 210,841 |
| \$336,583 | \$ 401, 885 |
| \$ 20.53 | \$ 21.55 |

